

**ADDITIVES &  
COLORS FOR THE  
PLASTICS INDUSTRY**

# COMPANY PROFILE



"We look like a product company,  
but we provide a service: creating  
solutions that help our clients grow,  
develop and increase their bottom line."

**Amos Megides**

## A WORD FROM THE CEO

Since establishing Tosaf, I have always been very clear on one thing: that our purpose is to provide our clients with real value. This doesn't necessarily mean offering the cheapest solution. What it does mean is delivering better cost performance, allowing them to better serve their customers and increase their bottom line.

We're not satisfied until our customers are satisfied. We work directly with their R&D, production or purchasing departments to uncover genuine pain points, developing relationships that last for years, while ensuring that we ourselves stay challenged, curious, and involved. Because when you're personally invested in your work, you make sure you find the best possible solution to any given challenge.

There are three pillars that I have always believed would drive our success, these have indeed proven their worth and continue to keep us on a steady path of growth and success.

**These pillars are Service, Quality and Innovation.**



**Service**: doing our homework, learning each client's industry, processes, technology and needs, as well as having sales people and warehouses on the ground ready to deliver anywhere, anytime.



**Quality**: not only investing in the latest machinery and technologies to ensure the highest standards, but also continuously learning, attending conferences and exhibitions, establishing the highest levels of professionalism and looking towards the future needs of each of the industries we serve.



**Innovation**: having an R&D center with over 60 qualified professionals, experienced technicians and PhD researchers, working together to develop unique and specific solutions to the complex challenges and ever-changing market demands faced by our clients.

These are the pillars on which our company stands, and these are the areas in which we will always continue to invest funds and resources.

**Amos Megides**

**Founder and Chief Executive Officer, Tosaf**



## ABOUT TOSAF

11 Global  
manufacturing  
facilities

Over 5000  
Clients globally

in Over 50  
countries

For over three decades, Tosaf has been developing and manufacturing high quality additives, compounds and color masterbatches for the plastics industry. With the aim of providing for our customers' every need, we have continuously grown and developed our offering, production capacity, and global reach, becoming a truly close to the market, global organization.

Servicing customers in over 50 countries, in Europe, North America, South America, Asia and the Middle East, Tosaf has over 1000 employees spread throughout our production sites, warehouses, sales and distribution offices around the world.

With a deep-rooted belief that we must be at the cutting edge of each of the industries we serve, the experts at Tosaf continuously learn, develop and are always looking forward to what our clients might need in the future. Tosaf professionals work with various educational institutions, giving of their experience and gaining inspiration by minds not restricted by real-world limitations.

Tosaf CEO Amos Megides established the company in Israel in 1986, and still stands at its head, leading and inspiring his team to always uphold the following three pillars:

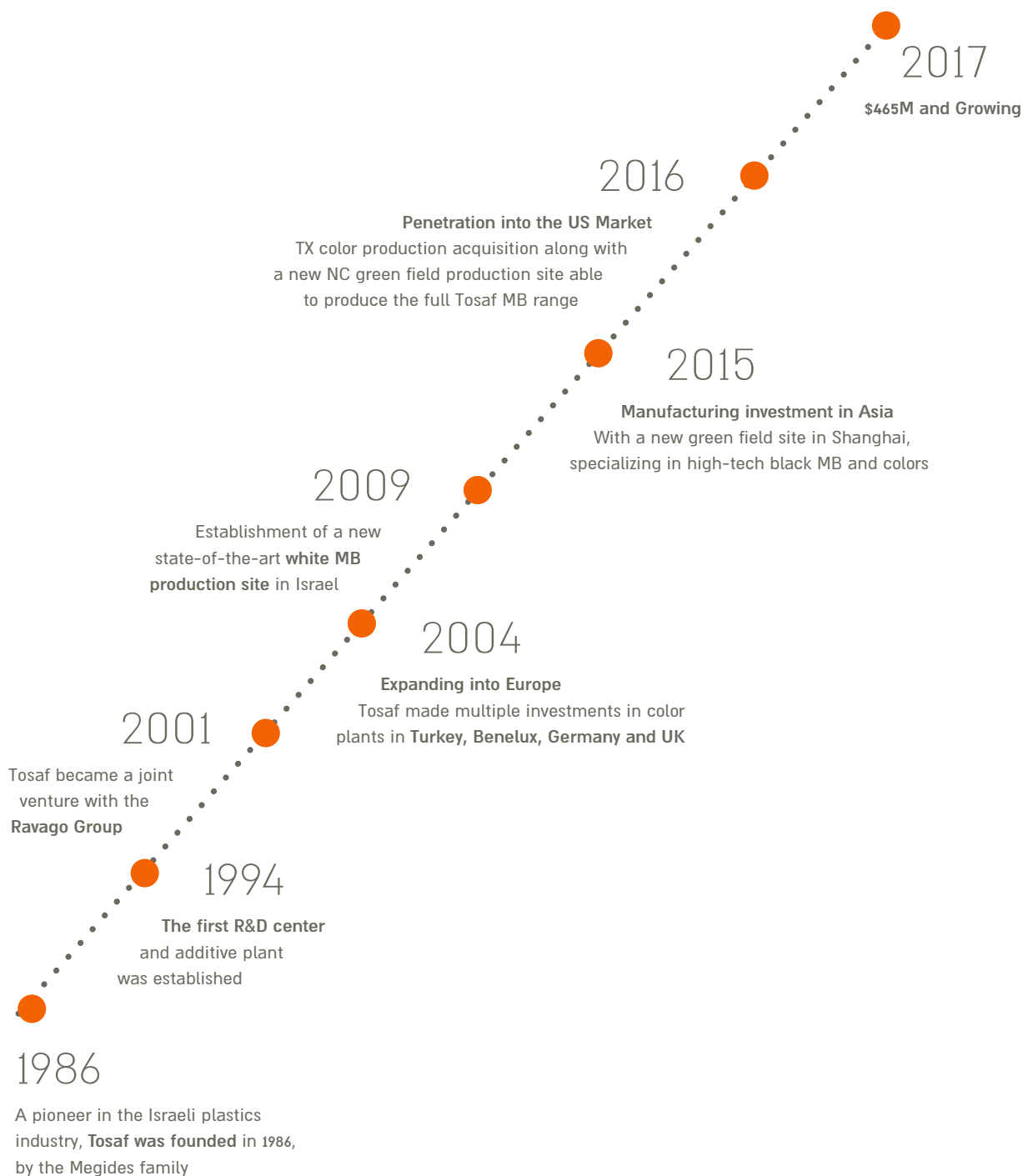
Exceptional service, the highest quality and continuous innovation.

Tosaf's major shareholders include:  
Megides Holdings Ltd. & the Ravago Group

## TOSAF | DNA



## TOSAF | MILESTONES



## Tosaf is a Family Business Built on Relationships

### **UNDERSTANDING YOUR NEEDS**

When you choose Tosaf, you choose a partner. Working with you as an integral part of your extended team, we get to know your industry, your needs and your customers' challenges. We are there to help you anticipate trends and meet future demands, identify and create the precise solutions that you and your customers require.

### **R&D**

With over 60 research professionals working in our R&D department alone, creating thousands of products over three decades, we can confidently say that we have the experience and expertise to ensure that you can solve your customers' challenges and provide them the solutions they need.

Working with the most advanced equipment and machinery to gain extensive hands-on experience, our graduate and post-doc engineers use and research with a wide variety of different materials to see how they react to different additive formulations. Sharing this expertise and accumulation of knowledge among our teams allows us to leverage knowhow across multiple applications, and gives us a head start each time we embark on a new project.

### **Laboratories**

To ensure continuous quality control and consistency in long-term production, our fully-equipped laboratories house state-of-the-art machinery and advanced analytical instruments. We continue to invest in the most cutting-edge technology, including spectrophotometers, QUV, FTIR, FTNIR, DSC and XRF. We also have access to the facilities of our extensive global network of renowned research partners.

Our researchers cooperate with raw material manufacturers and plastic processors on an ongoing basis, enabling us to deliver excellent development of existing and new products.

### **Color Matching**

Matching colors requires wide-ranging expertise in pigments, polymers and additives.

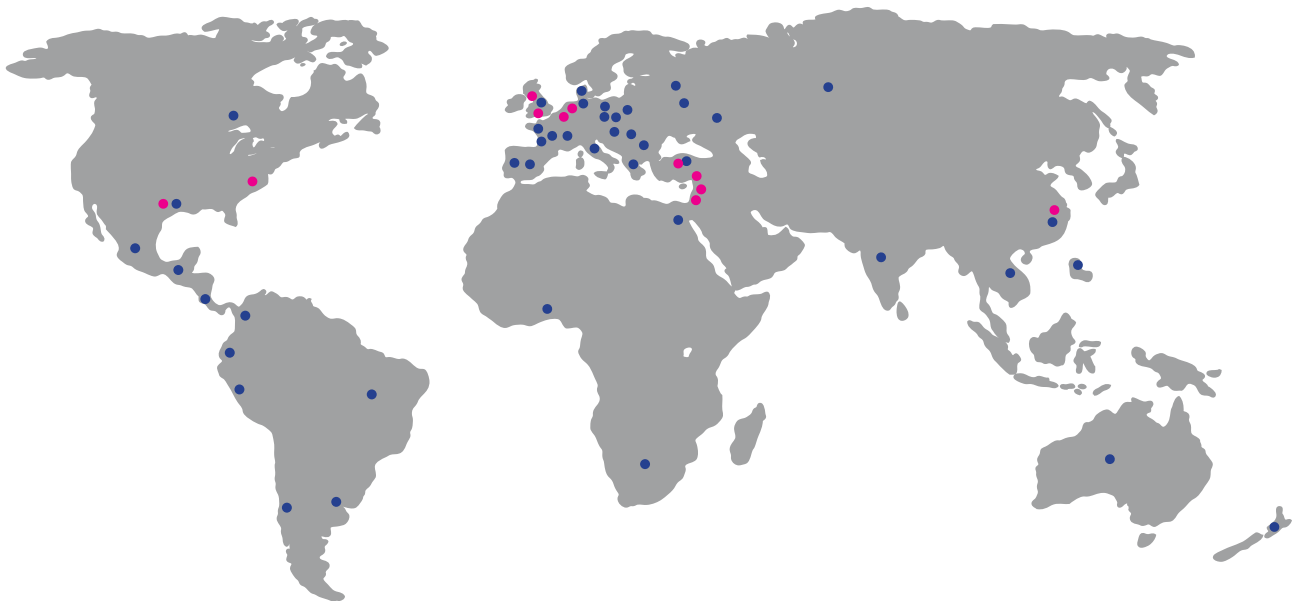
Taking into account your specific requirements and functional needs, we have the technical competence to create complex colors for virtually all polymers.

Our colors are used in a range of applications and across industries as diverse as automotive, packaging, household goods and textiles & fibers. Tosaf offers a fast service that few others can match. In fact, we are one of the only multinational masterbatch and compound companies able to offer dedicated, local color service support from our color laboratories and innovation facilities around the world.

## GLOBAL REACH

With warehouses and representative offices in multiple regions around the world, we are able to stay close to our customers, understand their needs and provide excellent service.

Wherever you are, we are there too. Expanding into new territories and reaching new markets is the only way to truly grow. As you take your business global, you can count on us to be close at hand, with the quality and breadth of products, service and support you need.



PRODUCTION PLANTS

SALES OFFICES